

NEWS RELEASE

DENTSU INC. 1-8-1, Higashi-shimbashi, Minato-ku, Tokyo 105-7001, Japan http://www.dentsu.com

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## **Dentsu Inc. Net Sales for January 2013**

Dentsu Inc. (Tokyo: 4324; ISIN: JP3551520004; President & CEO: Tadashi Ishii; Head Office: Tokyo; Capital: 58,967.1 million yen) announced today that its non-consolidated net sales for January 2013 showed a year-on-year increase of 2.1%.

PR spokesperson Shusaku Kannan said, "2013 started off on a positive note. Adspend was up in 11 categories out of 20, with 6 of these registering double-digit growth. Foodstuffs, Automobiles/Related Products, Beverages/Cigarettes and Distribution/Retailing led the growth sectors."

January 2013 Earnings Results	(Millions of yen)	(Comparison with previous year, %)
Non-consolidated Net Sales	102,487	102.1
<breakdown business="" by="" category="" net="" of="" sales=""></breakdown>	(Millions of yen)	(Comparison with previous year, %)
Newspapers	10,596	97.8
Magazines	1,555	94.0
Radio	1,206	93.8
Television	47,175	102.1
Interactive Media	3,726	131.3
OOH Media	3,855	94.1
Creative	12,136	102.3
Marketing/Promotion	10,632	90.9
Others	11,602	116.9
<breakdown business="" by="" net="" of="" office="" sales=""></breakdown>	(Millions of yen)	(Comparison with

<breakdown business="" by="" net="" of="" office="" sales=""></breakdown>	(Millions of yen)	previous year, %)
Tokyo Head Office	86,681	105.7
Kansai Branch Office	13,263	84.3
Chubu Branch Office	2,543	95.9

\* The total amount may not equal the sum of subtotals, as sales figures have had amounts of less than one million yen truncated.

\* Television includes both program sponsorship and spot advertising.

\* Interactive Media consists of Internet and mobile media advertising.

\* OOH (Out Of Home) Media consists of transit advertising, outdoor advertising, advertising inserts, flyers, DM, etc.

\* Others includes satellite and other media, media planning, sports marketing, entertainment business and other content.

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